



1801 Perimeter Rd
Greenville, SC 29605
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www.ethox.com

Ethox Chemicals, LLC, a leading specialty surfactant company is seeking an Account Manager for the personal care market

RESPONSIBILITIES:

- To generate sales by expanding and maintaining relationships with existing clients and prospective new accounts.
- Promote new and alternative ingredients and technologies
- Obtain and evaluate feedback on sample and technologies
- Keep abreast of market trends, new technology, pricing and customer projects.
- Participate in trade shows, sales conference calls and a yearly sales meeting.
- Work with key distributors to assist in promoting new and existing technologies
- Relying on superior communication and interpersonal skills, you will provide effective communication to Technical, Supply Chain and Management.

QUALIFICATIONS:

- Bachelor's degree (B.A.) in chemistry or related field.
- Minimum 5 years of sales experience, 3 in the personal care industry.
- Excellent follow-up, communication and computer skills.
- Willing to travel with some overnight stays.

Benefits:

- Base salary plus commission
- Health Insurance
- Company Vehicle
- 401K retirement plan with that include company-matching contributions

Please send all inquiries to Mr. Chris Welch (VP Sales) at cwelch@ethox.com.